

#### **BCP SECURITIES**

# RECENT REPORTS

**OCTOBER 2020** 

MATIAS CASTAGNINO, RESEARCH ANALYST
ARTURO GALINDO, RESEARCH ANALYST
MEGAN MCDONALD, RESEARCH ANALYST

### LATEST REPORTS RELEASED



ECONOMIC OUTLOOK AND EMERGING MARKET TOP PICKS 4Q'20 5th OCTOBER – 77 PAGES

LATAM HIGH YIELD NON-BANK FINANCIALS

13th OCTOBER – 58 PAGES

**67 RESEARCH NOTES SENT IN OCTOBER** 



10/31/20 - BCP Research: DTEK Renewables (DTEREN --- - /B-/B-) --- 1H20 Earnings --- Sequential Improvement

Summary: On October 30, 2020, DTEK Renewables Energy (-/B-/B), one of the largest Ukrainian producers of green energy and a member of SCM Group, posted seq...

10/31/20 - BCP Research: Petropavlovsk (POGLN - /B- (\*-)/B (\*-)) - 1H20 Results - In Line with the Bloomberg Estimate

Summary: On October 30, 2020, Petropavlovsk (-/B- (\*-)/B (\*-)), a Top-5 Russian gold miner, released 1H20 financial results, which came in line with the Bl...

10/30/20 - BCP Research: China Grand Automotive Services Group Co Ltd (CHGRAU B1/-/B+) - Negative 3Q20 Results - Higher Leverage

Summary: China's largest car retailer China Grand Automotive Services Group Co Ltd ("Grand Auto") released negative 3Q20 results. Passenger cars sold in Ch...

10/30/20 - BCP Research: PT Gajah Tunggal Tbk (GJTLIJ Caa1/CCC+/-) - Positive 3Q20 Results

Summary: Indonesian tire and tube manufacturer PT Gajah Tunggal Tbk ("Gajah") released positive 3Q20 results. Total car production in Indonesia increased 1...

10/30/20 - BCP Research: Vale (VALEBZ Baa3/BBB-/BBB) 3Q20 Earnings - Strong

Summary: Brazilian mining company, Vale, reported strong 3Q20 earnings. Iron ore revenue increased by 52% q/q due to double-digit growth in pricing and vol...

10/30/20 - BCP Research: CFE (CFELEC Baa1/BBB/BBB-) 3Q20 Earnings - Mixed

Summary: Mexico's state owned electricity generator, CFE, reported mixed 3Q20 earnings. Revenue increased by 13% q/q from a similar increase in electricity...

10/30/20 - BCP Research: Seplat (SEPLLN B2/B-/B-) improved 3Q20

Summary: Nigerian oil and gas upstream company Seplat reported improved 3Q20 results. Revenue rebounded 50% q/q due to higher oil prices. Production during...

10/29/20 - BCP Research: Sberbank (SBERRU --- Baa3/-/BBB) --- 3Q20 IFRS Results --- Net Profit Surpasses the Estimate by 24%

Summary: On October 29, 2020, Sberbank (Baa3/ - /BBB-), Russia's largest state bank, published its 3Q20 IFRS results and held a conference call: net income...

10/29/20 - BCP Research: Orbia (ORBIA Baa3/BBB-/BBB) 3Q20 Earnings - Strong

Summary: Mexico's largest chemical company, Orbia (formerly Mexichem), reported strong 3Q20 earnings due to a sequential recovery in its main markets with ...

10/29/20 - BCP Research: Crédito Real (CREAL -/BB/BB+) 3Q20 Earnings - Maintain Underperform

Summary: Mexican payroll lender, Credito Real, reported mixed 3Q20 earnings. The total loan portfolio increased by 1% q/q and 20% y/y. PDL origination rebo...



10/29/20 - BCP Research: CEMEX (CEMEX -/BB/BB-) 3Q20 Earnings - Strong

Summary: Mexican cement giant, Cemex released strong 3Q20 earnings as both revenue and EBITDA beat consensus. Total revenue was 2% higher y/y from volume r...

10/28/20 - BCP Research: KazMunayGas (KZOKZ --- Baa3/BB/BBB- ) --- Tender Offer & Consent Solicitation --- Results & New Bond

Summary: On October 28, 2020, JSC KazMunayGas (KMG) announced results for its tender offer & consent solicitation for its KZOKZ 3.875% 22s and KZOKZ 4.4% 2...

10/28/20 - BCP Research: Kernel (KERPW --- - /B/BB-) --- Tender Offer --- Results & New Bond

Summary: On October 28, 2020, Kernel (-/B+/BB-) announced that the financing condition (i.e. new bond issuance) was satisfied in relation to its tender off...

10/28/20 - BCP Research: Pemex (PEMEX Ba2/BBB/BB-) 3Q20 Earnings - Improved

Summary: Mexico's state oil company, Pemex, reported improved 3Q20 earnings. Total revenue increased by 39% q/q driven by both upstream and downstream. Ups...

10/28/20 - BCP Research: TV Azteca (TZA -/-/B) 3Q20 Earnings - Weak

Summary: Mexican broadcaster, TV Azteca, reported weak 3Q20 earnings. Both revenue and EBITDA decreased by double digits y/y, beating consensus. Advertisin...

10/28/20 - BCP Research: Klabin (KLAB - / /BB+/BB+) - Neutral 3Q20 Results

Summary: Brazilian pulp and paper producer, Klabin, released neutral 3Q20 results. Revenue in USD increased 5% q/q to US\$578mm as gradual recuperation of c...

10/28/20 - BCP Research: Mexarrend (DOCUFO -/B/B+) 3Q20 Earnings - Soft, reiterate Outperform

Summary: Mexican leasing company Mexarrend, reported soft 3Q20 earnings. The total portfolio was 1% higher q/q, primarily from stable sequential industrial...

10/28/20 - BCP Research: CYDSA (CYDSA -/BB/BB+) 3Q20 Earnings - Mixed

Summary: Mexican salt and chemical producer, CYDSA, reported mixed 3Q20 earnings. Revenue increased by 17% q/q driven by higher volumes in the salt and chl...

10/28/20 - BCP Research: Terrafina (TERRAF Baa3/-/BBB-) 3Q20 Earnings - Stable, in line with Forecast

Summary: Mexican industrial REIT, Terrafina, reported stable 3Q20 earnings in line with our forecast. Revenue was flat q/q with stable occupancy. Yet, EBIT...

10/28/20 - BCP Research: Akbank (AKBNK B2/-/B+) relatively stable 3Q20 results

Summary: Turkish private bank Akbank reported relatively stable 3Q20 results. FX liquidity buffer remained strong at nearly 5x upcoming short-term maturiti...



10/27/20 - BCP Research: Chandra Asri Petrochemical Tbk PT (TPIAIJ Ba3/BB-/BB-) - Positive 3Q20 Financials

Summary: Indonesia's largest petrochemical company, naphtha-based Chandra Asri Petrochemical Tbk PT ("CAP") released positive 3Q20 financials. Driven by re...

10/27/20 - BCP Research: Ukreximbank (EXIMUK --- B3/- /B) --- Cash Tender Offer --- EXIMUK 22s & 25s

Summary: On October 26, 2020, Ukreximbank (B3/-/B), Ukraine's third largest state bank in terms of assets, announced cash tender offer for its EXIMUK 9.625...

10/27/20 - BCP Research: Yapikredi (YKBNK B2/-/B+) strong 3Q20 results

Summary: Turkish private bank Yapikredi reported strong 3Q20 results. At period-end, the bank reported a strong ST liquidity of 2.9x its next twelve-months...

10/26/20 - BCP Research: FINDEP (FINDEP -/B+/BB-) 3Q20 Earnings - Better Than Expected

Summary: Mexican personal loan lender, FINDEP, reported better than expected 3Q20 earnings. Both Mexico and US loans continued to contract by 4% q/q and 9%...

10/26/20 - BCP Research: Domodedovo (HCDNDA --- Ba1/-/BB) --- 1H20 IFRS Results --- Expectedly Weaker

Summary: On October 26, 2020, Domodedovo Airport (Ba1/-/BB), one of the largest airports in Russia, released expectedly weaker 1H20 IFRS results (reviewed ...

10/26/20 - BCP Research: Metinvest (METINV --- B3/B/BB-) --- August 2020 Report --- Stronger EBITDA; 'Market Outperform'

Summary: On October 26, 2020, Metinvest (B3/B/BB-) posted August 2020 numbers: although revenue down 8% m/m to US\$838 mm on lower sales in both segments, E...

10/26/20 - BCP Research: Azul (AZULBZ Caa2/ CCC-/ CCC) - Launch of Local Convertible Debenture Provides Additional Liquidity

Summary: Brazilian domestic airline, Azul launched an offering today for a local convertible debenture at an initial issue size of ~R\$1.6 bn (~US\$285 mm),...

10/26/20 - BCP Research: O1 Properties (OPRORU --- Caa3/-/-) --- 1H20 Earnings --- Better Than Expected; Preliminary Restructuring Terms

Summary: Last week, O1 Properties (Caa3/-/-), Russian real estate investment company, released 1H20 earnings results (the document was reviewed by Deloitte...

10/26/20 - BCP Research: Petropavlovsk (POGLN - /B-/B-) - Consent Solicitation Results

Summary: On October 26, 2020, Petropavlovsk (-/B/B), a Top-5 Russian gold miner, announced that the extraordinary resolution was duly passed during a noteh...

10/26/20 - BCP Research: Arcelik (ACKAF -/BB/BB) strong 3Q20 results

Summary: Turkish white goods producer Arcelik reported strong 3Q20 results. Revenue in USD terms increased 14% y/y and rebounded 45% q/q, with sound organi...



10/23/20 - BCP Research: Grupo Televisa (TELVIS Baa1/BBB+/BBB+) 3Q20 Earnings - Strong

Summary: Mexico's largest broadcaster, Grupo Televisa, reported strong 3Q20 earnings. Revenue decreased by 7% y/y, missing consensus. Revenue decline was d...

10/23/20 - BCP Research: UNIFIN (UNIFIN -/BB-/BB) 3Q20 Earnings - Positive, In line with Base Case

Summary: Mexican leasing company, UNIFIN, reported positive 3Q20 earnings and in line with our base case. Unifin mentioned that 6% of the portfolio was gra...

10/23/20 - BCP Research: Nemak (TNEMAK Ba1/BB+/BBB-) 3Q20 Earnings - Strong

Summary: Mexican auto parts maker, Nemak, reported strong 3Q20 earnings. Though revenue remained lower on a y/y basis, it doubled vs last quarter as automo...

10/23/20 - BCP Research: Anton Oilfield Services Group (ANTOIL B1/-/B) - Takeaways From 3Q20 Operations Call

Summary: On Oct 23, Anton Oil management held a conference call on 3Q20 operations. New orders increased 35% q/q to US\$156mm. Orders backlog increased 10% ...

10/22/20 - BCP Research: Alpek (ALPEKA Baa3/BB+/BBB-) 3Q20 Earnings - Strong

Summary: Mexican petrochemical company, Alpek, reported strong 3Q20 earnings. Revenue increased by 13% q/q due to volume growth in both PET and Plastics se...

10/22/20 - BCP Research: Ukrainian Railway (RAILUA - -/B-/B) --- 1H20 Financial Results --- EBITDA Down 69% Sequentially

Summary: On October 21, 2020, Ukrzaliznytsia (- /B- /B ), Ukrainian national railways company, posted sequentially weaker 1H20 earnings and hosted an inves...

10/21/20 - BCP Research: America Movil (AMX A3/BBB+/A-) 3Q20 Earnings - Strong

Summary: Mexico's Telecom giant, America Movil, reported strong 3Q20 earnings. Both revenue and EBITDA increased q/q and beat the BBG consensus. Revenue gr...

10/21/20 - BCP Research: Aphria Inc (APHACN -/-/-) - Initial Thoughts and 1Q21 Results - Upgrade to 'Positive-Swap'

Summary: Aphria Inc (Aphria) is a Canadian-based cannabis producer with leading domestic market share (14%) and global aspirations. The company reported ...

10/20/20 - BCP Research: Naftogaz of Ukraine (NAFTO - -/ -/B) --- New Issuance Called Off

Summary: On October 20, 2020, Naftogaz of Ukraine, the country's oil and natural gas company, decided to postpone a new US\$500 mm issuance which was alread...

10/20/20 - BCP Research: Russian Standard Bank (RUSB) --- 2Q20 IFRS Financials --- Sequential Improvement; Lawsuit

Summary: Recently, Russian Standard Bank (RUSB), posted both 2Q20 and 1Q20 financial results (in Russian, unaudited, signed on September 24, 2020): the ban...



10/20/20 - BCP Research: Kernel (KERPW --- - /B/BB-) --- Tender Offer --- Early Results & New Bond

Summary: On October 20, 2020, Kernel (-/B+/BB-) announced early results for its tender offer for its KERPW 22s Eurobonds announced on October 5, 2020: as o...

10/20/20 - BCP Research: Province of Neuquen (NEUQUE -/CC/C) thoughts on 28s new restructuring offer

Summary: Yesterday, the Province of Neuquen announced that it has modified its restructuring offer for the oil and gas royalty backed 28s. Per the new prop...

10/19/20 - BCP Research: Medco Energi Internasional Tbk PT (MEDCIJ B1/B+/B+) - Negative 2Q20 Results

Summary: Indonesian energy company Medco Energi Internasional Tbk PT ("Medco") released negative 2Q20 results. Oil & gas production was flat q/q but total ...

10/16/20 - BCP Research: Mexarrend (DOCUFO -/B/B+) DFC loan covers financing gap, reiterate Market Outperform

Summary: Mexican leasing company Mexarrend, announced the approval of a US\$45 mm 10 year loan from the US Int. Development Fund (DFC). A letter of commitme...

10/16/20 - BCP Research: Ezdan (ERESQD --- - /B- (\*-)/-) --- 3Q20 Financial Results --- Sequentially Softer

Summary: On October 15, 2020, Ezdan (-/B- (\*-)/-), Qatari-based real estate management company, posted 3Q20 financial results and held a conference call to...

10/16/20 - BCP Research: CSN (CSNABZ B2/-/B) 3Q20 Earnings - Strong

Summary: Brazilian steel and iron ore producer, CSN, reported strong 3Q20 earnings. Steel revenue increased q/q from domestic volume recovery in automotive...

10/16/20 - BCP Research: Tinkoff Bank (AKBHC --- Ba3/-/BB) --- Sale Talks with Yandex Terminated

Summary: On October 16, 2020, Tinkoff (Ba3/-/BB), Russia's 16th largest bank by asset size and the second largest (after Sberbank) credit card issuer in th...

10/16/20 - BCP Research: Axtel (AXTEL Ba3/BB/BB-) 3Q20 Earnings - Stable, Announced Sale

Summary: Mexican telecom company, Axtel, reported stable 3Q20 earnings. Revenue increased by 1% q/q driven by enterprise and Govt. services sales. Yet, EBI...

10/16/20 - BCP Research: Naftogaz of Ukraine (NAFTO - -/ -/B) --- Tender Offer

Summary: On October 14, 2020, Naftogaz of Ukraine, the country's oil and natural gas company, announced a cash tender offer for its US\$335 mm NAFTO 7.375% ...

10/15/20 - BCP Research: International Bank of Azerbaijan (IBAZAZ --- B1/- /B-) --- 1H20 IFRS Results --- Soft

Summary: International Bank of Azerbaijan (IBA (B1/-/B-)), Azerbaijan's largest bank by asset size, posted soft 1H20 IFRS numbers (the bank reports on a se...



10/15/20 - BCP Research: Eurotorg (EUROTG --- -/B-/B) --- Tender Offer & Consent Solicitation - Early Results & New Bond
Summary: On October 16, 2020, Eurotorg, the largest grocery retail chain in Belarus, announced early results for its tender offer and consent solicitation ...

10/14/20 - BCP Research: China Evergrande Group (EVERRE B2/B/B) - Liquidity Pressure Persists

Summary: This week media reported three credit-negative events for the Evergrande Group. On Monday, the four biggest lenders(1) reportedly decided to reduc...

10/14/20 - BCP Research: Grupo KUO (KUOBMM -/BB-/BB) 3Q20 Earnings - Solid, beating Base Case

Summary: Mexican conglomerate, Grupo KUO, reported solid 3Q20 earnings beating our base case due to solid Automotive EBITDA. Consumer revenue was 9% lower ...

10/14/20 - BCP Research: Alliance Oil (VOSTOK --- -/NR/WD) --- 2Q20 IFRS Results --- Sequentially Stronger Profitability

Summary: Alliance Oil, a Russia-based private oil producer and refiner, reported its 2Q20 IFRS financial results: revenue down 34% q/q to US\$552 mm on lowe...

10/13/20 - BCP Research: Vedanta Limited (VEDLN B3/B-/-) - Negative 1Q21 Financials - Failed Delisting

Summary: India-based natural resource trader & producer Vedanta Limited ("VEDL"), main subsidiary of the bond issuer Vedanta Resources Ltd ("VRL") reported...

10/13/20 - BCP Research: Rede D'Or (RDEDOR: BB-/BB) 3Q20 Results - Solid

Summary: Brazilian private hospital company, Rede D'Or, released sound 3Q20 financial results recovering from last period's turbulent quarter amid COVID19 ...

10/13/20 - BCP Research: Emaar (EMAAR --- Baa3 /BB+ /-) --- 1H20 Financial Results --- Expectedly Softer

Summary: Emaar (Baa3/BB+ /-), Dubai-based real estate developer, posted its expectedly softer 1H20 financial results: the top line was negatively impacted ...

10/08/20 - BCP Research: Naftogaz of Ukraine (NAFTO - -/ -/B) --- 2Q20 IFRS Results --- Sequentially Weaker as Expected

Summary: On September 23, 2020, Naftogaz of Ukraine, the country's oil and natural gas company, posted unaudited sequentially weaker 2Q20 financial results...

10/07/20 - BCP Research: Ukreximbank (EXIMUK --- B3/- /B) --- 2Q20 Financial Results --- Back in Black

Summary: Ukreximbank (B3/-/B), Ukraine's third largest state bank in terms of assets, published 2Q20 financial results (in Ukrainian only): reporting a net...

10/06/20 - BCP Research: Oschadbank (OSCHAD --- B3/- /B) --- 2Q20 IFRS Results --- Sequentially Weaker

Summary: Oschadbank (B3/-/B), the second largest bank in Ukraine by assets, posted sequentially weaker 2Q20 IFRS results (in English). The bank ended 2Q20 ...



10/06/20 - BCP Research: KIO Networks (KIONET B2/B+/-) 2Q20 Earnings - Weak, continued FCF burn

Summary: Mexican IT services company, KIO Networks, reported weak 2Q20 earnings. EBITDA declined 19% y/y and 3% sequentially. Revenue did increase 6% q/q d...

10/06/20 - BCP Research: KazMunayGas (KZOKZ --- Baa3/BB/BBB- ) --- Tender Offer & Consent Solicitation --- Early Results & New Bond

Summary: On October 6, 2020, JSC KazMunayGas (KMG) announced early results for its tender offer & consent solicitation for its KZOKZ 3.875% 22s and KZOKZ 4...

10/05/20 - BCP Research: Kernel (KERPW --- - /B+/BB-) --- Tender Offer --- KERPW 22s

Summary: On October 5, 2020, Kernel (-/ B+/ BB-) announced a cash tender offer for its KERPW 8.75% 22s Eurobonds. The tender offer is subject to the issuan...

10/05/20 - BCP Research: Kernel (KERPW --- - /B+/BB-) --- 4Q20 IFRS Results --- Surpassed Bloomberg Estimate

Summary: On October 5, 2020, Kernel (-/ B+/ BB-) reported solid 4Q20 IFRS financial results (the company's financial year ends on June 30th) and held a con...

10/05/20 - BCP Research: Metinvest (METINV --- B3/B/BB-) --- July 2020 Report --- Sequential Improvement; 'Market Outperform'

Summary: On October 5, 2020, Metinvest (B3/B/BB-) released sequentially improved July 2020 results: revenue up 7% m/m to US\$910 mm on stronger performance ...

10/02/20 - BCP Research: Petropavlovsk (POGLN - /B-/B-) --- Consent Solicitation for POGLN 22s

Summary: On October 2, 2020, Petropavlovsk (-/B/B), a Top-5 Russian gold miner, announced a consent solicitation in regards to its US\$500 mm POGLN 8.125% 2...

10/01/20 - BCP Research: IRSA Propiedades Comerciales (IRCPAR -/CCC-/B-) soft 4Q20 Results

Summary: Argentine REIT IRSA Commercial Properties (IRCPAR) reported soft 4Q20 results (for the fiscal year ending June 2020). In real terms, revenue decre...

#### **DISCLAIMER**



#### **DISCLOSURE APPENDIX**

#### **REGULATION AC - ANALYST CERTIFICATION**

The following analysts certify that all of the views expressed in this report accurately reflect their respective personal views about the subject securities and issuers. They also certify that no part of their respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by them in this report: Ben Hough Matias Castagnino, Megan McDonald and Arturo Galindo.

#### **COMPANY SPECIFIC DISCLOSURES**

This report may not be independent of BCP's propriety interests. BCP does business, and seeks to do business, with companies covered in BCP research. As a result, investors should be aware that BCP may have a conflict of interest that could affect the objectivity of this report. Further, BCP may trade the securities (or related derivatives) that are the subject of this research report for its own account and for certain customers, and may from time to maintain long or short positions in the securities (or in related derivatives) of the companies mentioned in this report. Such financial and trading interests may be contrary to any recommendation in the report.

BCP's salespeople, traders and other professionals may provide oral or written market commentary or trading strategies to our clients and our proprietary trading desks that reflect opinions that are contrary to the opinions expressed in this research.

#### **MEANINGS OF RATINGS**

"Market Outperform" – The bond's total return is expected to exceed the total return of the J.P. Morgan Corporate Emerging Markets Bond Index series ("CEMBI") Broad Diversified High-Yield Index over the next 3 – 6 months.

"Market Perform" – The bond's total return is expected to be in line with the total return of the CEMBI Broad Diversified High-Yield Index over the next 3 – 6 months.

"Market Underperform" – The bond's total return is expected to be below the total return of the CEMBI Broad Diversified High-Yield Index over the next 3 – 6 months.

"Not Rated" or no comment – Currently, the analyst does not have adequate conviction about the bond's total return relative to the CEMBI Broad Diversified High-Yield Index over the next 3 – 6 months.

# DISCLAIMER (CONT'D.)



#### **GENERAL RESEARCH DISCLOSURES AND DISCLAIMERS**

This report is intended only for institutional investors, and should not be redistributed to retail investors. BCP research is not a solicitation or offer to buy or sell any security or financial instrument or to participate in any trading strategy. The products mentioned in this report may not be eligible for sale in some states or countries.

The analysts principally responsible for the preparation of BCP research receive compensation based upon various factors, including quality, accuracy and value of research, firm profitability or revenues (including overall investment banking revenues), client feedback and competitive factors. The compensation of BCP analysts is not linked to specific investment banking or capital markets transactions by BCP. Analysts employed by non-U.S. affiliates may not be registered with FINRA, may not be associated persons of BCP, and may not be subject to FINRA regulations regarding research related activities.

BCP research is based on public information. BCP makes every effort to use reliable, comprehensive information, but makes no representation that the information is accurate or complete. Facts and views presented in BCP research have not been reviewed by, and may not reflect information known to, professionals in other BCP business areas, including investment banking personnel. BCP analysts may interact with sales and trading desk personnel in connection with their research, including to ascertain pricing and liquidity in the fixed income markets.

Brazil: This report is distributed in Brazil by BCP Securities Brazil (RJ) in accordance with applicable regulations. No approval is required for publication or distribution of this report in Brazil. The views expressed above accurately reflect personal views of the authors about the subject companies and their securities. The compensation of the equity research analyst(s) is indirectly affected by revenues deriving from the business and financial transactions of BCP. Where a Brazil based analyst has taken part in the preparation of this research report, the Brazil based analyst whose name appears first assumes primary responsibility for its content from a Brazilian regulatory perspective and for its compliance with CVM Instruction 483.

#### **COPYRIGHT AND USER AGREEMENT**

Copyright 2019 BCP Securities, LLC. All rights reserved. This research report is prepared for the use of BCP clients and may not be redistributed, retransmitted or disclosed, in whole or in party, or in any form or manner, without the express written consent of BCP. Any unauthorized use or disclosure is prohibited. Receipt and review of this research report constitutes your agreement not to redistribute, retransmit, or disclose to others the contents, opinions, conclusions, or information contained in this report (including any investment recommendations, estimates or price targets) without first obtaining expressed permission from an authorized officer of BCP.

