

BCP SECURITIES

RECENT REPORTS

JULY 2020

MATIAS CASTAGNINO, RESEARCH ANALYST
ARTURO GALINDO, RESEARCH ANALYST
MEGAN MCDONALD, RESEARCH ANALYST

LATEST REPORTS RELEASED



EMERGING MARKET QUASI-SOVEREIGN ISSUERS 13th JULY – 68 PAGES

52 RESEARCH NOTES SENT IN JULY



07/31/20 - BCP Research: PT Gajah Tunggal Tbk (GJTLIJ GJTLIJ Caa1/CCC+/-) - Mixed 2Q20 Results

Summary: Indonesian tire and tube manufacturer PT Gajah Tunggal Tbk ("Gajah") released mixed 2Q20 results. Under COVID-19 impact, revenue decreased 47% q/q...

07/31/20 - BCP Research: Kaltex (KLTXMX -/CCC/CC) 2Q20 Earnings - Weak, in line with our Forecast

Summary: Mexican textile company, Grupo Kaltex, reported weak 2Q20 earnings in line with our forecast. Total revenue decreased by 62% y/y as domestic retai...

07/31/20 - BCP Research: Terrafina (TERRAF Baa3/-/BBB-) 2Q20 Earnings - Stable, in line with Forecast

Summary: Mexican industrial REIT, Terrafina, reported stable 2Q20 earnings in line with our forecast. Property rental revenue decreased by 1% q/q from lowe...

07/31/20 - BCP Research: Capex (CAPXAR -/CCC+/CCC) expected weaker FY20 results - maintain 'Positive'

Summary: Argentine electricity generator CAPEX released expectedly weaker FY20 results (period ended April 2020). Revenue in real terms dropped 12% y/y on ...

07/30/20 - BCP Research: Orbia (ORBIA Baa3/BBB-/BBB) 2Q20 Earnings - Weak

Summary: Mexico's largest chemical company, Orbia (formerly Mexichem), reported weak 2Q20 earnings. Both revenue and EBITDA decreased by double digits q/q ...

07/30/20 - BCP Research: Liberty Latin America (LILAK) - Acquiring Telefónica Costa Rica Mobile Business - Reiterate 'Market Outperform' on LILAK 24s

Summary: Today, Caribbean and LatAm telecom company, Liberty Latin America (LILAK) announced an agreement to acquire Telefónica Costa Rica's (TCR) mobile ...

07/30/20 - BCP Research: Sberbank (SBERRU --- Baa3/-/BBB) --- 2Q20 IFRS Results --- Sequentially Stronger

Summary: On July 30, 2020, Sberbank (Baa3/ - /BBB-), Russia's largest state bank, reported sequentially stronger 2Q20 IFRS results and held a conference ca...

07/30/20 - BCP Research: PT Japfa Comfeed Indonesia TBK (JPFAIJ -/ BB-/ BB-) - Mixed 2Q20 Results

Summary: Indonesian agri-food company PT Japfa Comfeed Indonesia TBK ("Japfa") released mixed 2Q20 results. Revenue and reported EBITDA decreased by double...

07/30/20 - BCP Research: Garanti (GARAN B2/-/B+) sound 2Q20 results

Summary: Turkish bank Garanti reported sound 2Q20 results. While liquidity contracted a bit, the bank remained with a strong FX liquidity buffer of 3.3x it...

07/30/20 - BCP Research: CEMEX (CEMEX -/BB/BB-) 2Q20 Earnings - Mixed, Decent Liquidity

Summary: Mexican cement giant, Cemex released mixed 2Q20 earnings. Total revenue was 14% lower y/y from weakness in Mexico and Europe, partially offset by ...



07/29/20 - BCP Research: Ukrainian Railway (RAILUA - -/B-/B) --- Maturity Extended; Rating Upgraded

Summary: This week, Ukrzaliznytsia (Ukrainian Railways) shared two bits of good news: on July 27, 2020, the company successfully finalized negotiations on ...

07/29/20 - BCP Research: DTEK Energy (DTEKUA --- Ca/-/C) --- Restructuring Proposal

Summary: According to media reports, DTEK Energy (Ca/ - /C), Ukraine's largest utility and a member of SCM Group, proposed a restructuring to its bondholde...

07/29/20 - BCP Research: Yapikredi (YKBNK B2/-/B+) sound 2Q20 results

Summary: Turkish private bank Yapikredi reported sound 2Q20 results. At period-end, the bank reported a strong ST liquidity of 3.5x its next twelve-months ...

07/29/20 - BCP Research: Mexarrend (DOCUFO -/B/B+) 2Q20 Earnings - Stable, reiterate Positive Rating

Summary: Mexican leasing company Mexarrend, reported stable 2Q20 earnings. Total loans were flat q/q, as leasing loans were relatively stable in the core i...

07/29/20 - BCP Research: Akbank (AKBNK B2/-/B+) resilient 2Q20 results

Summary: Akbank opened the 2Q20 Turkish bank earnings season, reporting resilient 2Q20 results. FX liquidity buffer remains strong at nearly 4x upcoming ma...

07/29/20 - BCP Research: Seplat (SEPLLN B2/B-/B-) weak 2Q20

Summary: Nigerian oil and gas upstream company Seplat reported weak 2Q20 results. Revenue decreased 21% q/q on lower crude prices, which more than offset a...

07/29/20 - BCP Research: CSN (CSNABZ B2/B-/B) 2Q20 Earnings - Strong, Reiterate Outperform

Summary: Brazilian steel and iron ore producer, CSN, reported strong 2Q20 results. Steel revenue was relatively stable q/q as the domestic volume weakness ...

07/28/20 - BCP Research: Chandra Asri Petrochemical Tbk PT (TPIAIJ Ba3/BB-/BB-) - Mixed 2Q20 Financials

Summary: Indonesia's largest petrochemical company, naphtha-based Chandra Asri Petrochemical Tbk PT ("CAP") released mixed 2Q20 financials. Production and ...

07/28/20 - BCP Research: Pemex (PEMEX Ba2/BBB/BB-) 2Q20 Earnings - Weak

Summary: Mexico's state oil company, Pemex, reported weak 2Q20 earnings. Revenue declined q/q as crude pricing decreased to US\$24/bbl vs \$41/bbl last quart...

07/28/20 - BCP Research: FINDEP (FINDEP -/B+/BB-) 2Q20 Earnings - Better Than Expected

Summary: Mexican personal loan lender, FINDEP, reported better than expected 2Q20 earnings, yet with high provisioning. Both Mexico and US loans contracted...



07/28/20 - BCP Research: Nemak (TNEMAK Ba1/BB+/BBB-) 2Q20 Earnings - Negative

Summary: Mexican auto parts maker, Nemak, reported negative 2Q20 earnings. Revenue decreased by 60% y/y from the widespread shutdowns in light-vehicle prod...

07/27/20 - BCP Research: Oi (OIBRBZ: /CCC-/CCC+) - Update on Assets Sale Process

Summary: Interest for Oi's UPIs seems to be high across the board, and more specifically its mobile asset UPI, the highest valued structure set for sale un...

07/27/20 - BCP Research: Intercement (INCMBZ -/CCC/C) - Exchange Offer for 24s Withdrawn

Summary: Last week, multinational cement producer Intercement withdrew the exchange offer to swap senior unsecured 5.750% 2024s into new senior secured 7.0...

07/27/20 - BCP Research: UNIFIN (UNIFIN -/BB-/BB) 2Q20 Earnings - Mixed

Summary: Mexican leasing company, UNIFIN, reported mixed 2Q20 earnings. Unifin mentioned that 15% of leasing loans are currently under forbearance and clas...

07/24/20 - BCP Research: TV Azteca (TZA -/-/B) 2Q20 Earnings - Weak, as Expected

Summary: Mexican broadcaster, TV Azteca, reported weak 2Q20 earnings in line with our forecast. Domestic advertising sales decreased by 33% y/y due to lowe...

07/24/20 - BCP Research: CYDSA (CYDSA -/BB/BB+) 2Q20 Earnings - Soft

Summary: Mexican salt and chemical producer, CYDSA, reported soft 2Q20 earnings. Revenue decreased by 13% q/q driven by lower chemical pricing and lower re...

07/24/20 - BCP Research: Arcelik (ACKAF -/BB/BB) relatively positive 2Q20 results

Summary: Turkish white goods producer Arcelik reported relatively sound 2Q20 results. Operations during the quarter were significantly depressed, with reve...

07/23/20 - BCP Research: Crédito Real (CREAL -/BB/BB+) 2Q20 Earnings - Soft

Summary: Mexican payroll lender, Credito Real, reported soft 2Q20 earnings. Excluding the consolidation of the CRA leasing loans, total loans decreased by ...

07/23/20 - BCP Research: Liverpool (LIVEPL -/BBB/BBB+) 2Q20 Earnings - Negative EBITDA

Summary: Mexican department store retailer, Liverpool, reported negative EBITDA in 2Q20 as essentially all stores were closed for most of the quarter. As o...

07/23/20 - BCP Research: LATAM High Yield Non Bank Financials - June Monthly Reports

Summary: As mentioned in the previous report, we see local MXN cebures monthly reports as an alternative proxy to track collections and insight on loan per...



07/22/20 - BCP Research: Grupo KUO (KUOBMM -/BB-/BB) 2Q20 Better Than Expected - Maintain Outperform

Summary: Mexican conglomerate, Grupo KUO, reported better than expected 2Q20 earnings. Consumer revenue was 9% lower y/y as strong pork pricing and domesti...

07/22/20 - BCP Research: Oi (OIBRBZ: /CCC-/CCC+) - RJ Amendment Proposal and Recent News

Summary: Given the continued operational weakness and significant cash burn, the sale of Oi in parts has long seemed to be the only visible upside case for...

07/20/20 - BCP Research: Axtel (AXTEL Ba3/BB/BB-) 2Q20 Earnings - Positive

Summary: Mexican telecom company, Axtel, reported positive 2Q20 earnings. EBITDA increased by 19% sequentially despite the slight revenue decline. Revenue ...

07/20/20 - BCP Research: Car Inc. (CARINC Caa1/ CCC/-) - New Buyer After SAIC Deal Terminated - Maintain Outperform on 22s

Summary: On July 20, Car Inc shares were temporarily halted after SAIC announced that it had terminated the deal to buy a 29% interest as "new conditions e...

07/17/20 - BCP Research: Alpek (ALPEKA Baa3/BBB-/BBB-) 2Q20 Earnings - Soft

Summary: Mexican petrochemical company, Alpek, reported soft 2Q20 earnings. Revenue was 18% lower q/q mainly from the lower crude prices impacting PET prod...

07/15/20 - BCP Research: KIO Networks (KIONET B2/BB-/-) 1Q20 Earning- Soft

Summary: Mexican IT services company, KIO Networks, reported soft 1Q20 earnings. Revenue decreased q/q driven primarily by lower Govt. revenue from discoun...

07/15/20 - BCP Research: CFE (CFELEC Baa1/BBB/BBB-) 1Q20 Earnings - Mixed

Summary: Mexico's state owned electricity generator, CFE, reported mixed 1Q20 earnings. Revenue decreased q/q primarily from lower Govt. subsidy income vs ...

07/15/20 - BCP Research: Tanner (TANNER -/BBB-/BBB-) New USD Issue Thoughts

Summary: Chilean non-bank financial lender, Tanner Servicios Financieros, is reportedly looking to issue a new USD 5-year senior unsecured bond. The issuer...

07/13/20 - BCP Research: LATAM High Yield Non Bank Financials - Update on Securitization Reports

Summary: As highlighted in our "BCP LATAM High Yield Non-Bank Financials" report published on May 11th, the main challenge going forward on these issuers w...

07/09/20 - BCP Research: Alternatifbank (ALNTF B3/-/B+) slightly improved 1Q20

Summary: Turkish second tier bank Alternatifbank, owned by the Commercial Bank of Qatar, reported slightly improved 1Q20 results. NPLs recovered 40bps q/q ...



07/08/20 - BCP Research: Grupo Televisa (TELVIS Baa1/BBB+/BBB+) 2Q20 Earnings - Soft

Summary: Mexico's largest broadcaster, Grupo Televisa, reported soft 2Q20 earnings. Revenue decreased y/y primarily from the 33% y/y decline in advertising...

07/08/20 - BCP Research: YPF (YPFDAR - Caa3/CCC+/CCC) thoughts on exchange offer

Summary: Last week, YPF launched an exchange offer for its US\$1bn YPFDAR 2021s that are set to mature in March 2021. Subject to a minimum participation rat...

07/08/20 - BCP Research: Grupo Famsa (FAMSA -/CCC-/C) Revoking of the Banking License

Summary: Last week, Mexico's CNBV revoked Grupo Famsa's banking license resulting in the IPAB taking control of the bank in order to carry out the liquidat...

07/06/20 - BCP Research: Province of Mendoza (MENDOZ Ca/CC/-) thoughts on the new restructuring offer

Summary: Today, the Province of Mendoza presented a new restructuring proposal which improved the terms of the offer presented a month ago. The new offer, ...

07/06/20 - BCP Research: Oschadbank (OSCHAD --- B3/- /B) --- 1Q20 & 4Q19 IFRS Results --- Sequentially Stronger

Summary: On July 2, 2020, Oschadbank (B3/-/B), the second largest bank in Ukraine by assets, posted both 2019 IFRS results (audited, in English) and 1Q20 f...

07/06/20 - BCP Research: Eldorado (ECELUP: -/BB-) - Weak 1Q20 results

Summary: Brazilian pulp producer, Eldorado, reported weak 1Q20 results. Lower sales volumes and realized prices on continued commodity weakness, as well as...

07/03/20 - BCP Research: Digicel (DLLTD) - 4Q20 Results, Strong - Upgrade DL 23s

Summary: Caribbean telecom provider Digicel released impressive 4Q20 (ending 3/31/20) results, reporting higher revenue, EBITDA and ARPU, despite f/x vola...

07/03/20 - BCP Research: Car Inc. (CARINC Caa1/ CCC/-) - SAIC Became Potential Shareholder - Maintain Outperform on 22s

Summary: On July 2, Car Inc announced that UCAR and Warburg Pincus together planned to sell 29% stake in Car Inc to SAIC (Shanghai Auto, 600104 CH, US\$30bn...

07/02/20 - BCP Research: Hilong Holding Ltd (Caa3/C/-) - Exchange Offer Expired - Maintain "Positive" on 20s

Summary: On June 30, PRC oil & gas service provider and pipe manufacturer Hilong announced that the exchange offer for 20s had expired, as amount tendered ...

07/02/20 - BCP Research: Metinvest (METINV --- B3/B *-/BB-) --- April 2020 Report --- Expectedly Weaker Month

Summary: On July 1, 2020, Metinvest (B3/B *-/BB-) posted expectedly weaker monthly results for April 2020 as the month was very quiet in terms of business ...



07/02/20 - BCP Research: Intercement (INCMBZ -/CC/C) INCMBZ 24s Exchange Offer Thoughts

Summary: Last week, multinational cement producer, Intercement, launched an exchange offer for its senior unsecured 5.750% 2024s for new senior secured 7.0...

07/01/20 - BCP Research: Aeroméxico (AERMEX Caa2/ B-/ -) - Filing for Chapter 11 - Maintain 'Positive' on GOLLBZ 3.75% 24 convert

Summary: Mexico based airline, Aeroméxico (Aeromex) has filed for Chapter 11 protection, under which it will financially restructure, while gaining additi...

DISCLAIMER



DISCLOSURE APPENDIX

REGULATION AC - ANALYST CERTIFICATION

The following analysts certify that all of the views expressed in this report accurately reflect their respective personal views about the subject securities and issuers. They also certify that no part of their respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by them in this report: Ben Hough Matias Castagnino, Megan McDonald and Arturo Galindo.

COMPANY SPECIFIC DISCLOSURES

This report may not be independent of BCP's propriety interests. BCP does business, and seeks to do business, with companies covered in BCP research. As a result, investors should be aware that BCP may have a conflict of interest that could affect the objectivity of this report. Further, BCP may trade the securities (or related derivatives) that are the subject of this research report for its own account and for certain customers, and may from time to maintain long or short positions in the securities (or in related derivatives) of the companies mentioned in this report. Such financial and trading interests may be contrary to any recommendation in the report.

BCP's salespeople, traders and other professionals may provide oral or written market commentary or trading strategies to our clients and our proprietary trading desks that reflect opinions that are contrary to the opinions expressed in this research.

MEANINGS OF RATINGS

"Market Outperform" – The bond's total return is expected to exceed the total return of the J.P. Morgan Corporate Emerging Markets Bond Index series ("CEMBI") Broad Diversified High-Yield Index over the next 3 – 6 months.

"Market Perform" – The bond's total return is expected to be in line with the total return of the CEMBI Broad Diversified High-Yield Index over the next 3 – 6 months.

"Market Underperform" – The bond's total return is expected to be below the total return of the CEMBI Broad Diversified High-Yield Index over the next 3 – 6 months.

"Not Rated" or no comment – Currently, the analyst does not have adequate conviction about the bond's total return relative to the CEMBI Broad Diversified High-Yield Index over the next 3 – 6 months.

DISCLAIMER (CONT'D.)

bcp

GENERAL RESEARCH DISCLOSURES AND DISCLAIMERS

This report is intended only for institutional investors, and should not be redistributed to retail investors. BCP research is not a solicitation or offer to buy or sell any security or financial instrument or to participate in any trading strategy. The products mentioned in this report may not be eligible for sale in some states or countries.

The analysts principally responsible for the preparation of BCP research receive compensation based upon various factors, including quality, accuracy and value of research, firm profitability or revenues (including overall investment banking revenues), client feedback and competitive factors. The compensation of BCP analysts is not linked to specific investment banking or capital markets transactions by BCP. Analysts employed by non-U.S. affiliates may not be registered with FINRA, may not be associated persons of BCP, and may not be subject to FINRA regulations regarding research related activities.

BCP research is based on public information. BCP makes every effort to use reliable, comprehensive information, but makes no representation that the information is accurate or complete. Facts and views presented in BCP research have not been reviewed by, and may not reflect information known to, professionals in other BCP business areas, including investment banking personnel. BCP analysts may interact with sales and trading desk personnel in connection with their research, including to ascertain pricing and liquidity in the fixed income markets.

Brazil: This report is distributed in Brazil by BCP Securities Brazil (RJ) in accordance with applicable regulations. No approval is required for publication or distribution of this report in Brazil. The views expressed above accurately reflect personal views of the authors about the subject companies and their securities. The compensation of the equity research analyst(s) is indirectly affected by revenues deriving from the business and financial transactions of BCP. Where a Brazil based analyst has taken part in the preparation of this research report, the Brazil based analyst whose name appears first assumes primary responsibility for its content from a Brazilian regulatory perspective and for its compliance with CVM Instruction 483.

COPYRIGHT AND USER AGREEMENT

Copyright 2019 BCP Securities, LLC. All rights reserved. This research report is prepared for the use of BCP clients and may not be redistributed, retransmitted or disclosed, in whole or in party, or in any form or manner, without the express written consent of BCP. Any unauthorized use or disclosure is prohibited. Receipt and review of this research report constitutes your agreement not to redistribute, retransmit, or disclose to others the contents, opinions, conclusions, or information contained in this report (including any investment recommendations, estimates or price targets) without first obtaining expressed permission from an authorized officer of BCP.

