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BCP SECURITIES

# RECENT REPORTS

OCTOBER 2019

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# LATEST REPORTS RELEASED

ECONOMIC OUTLOOK AND EMERGING MARKETS TOP PICKS 4Q19  
7th OCTOBER - 87 PAGES

CHINA PROPERTY MONTHLY – OCTOBER 2019  
1st OCTOBER – 100 PAGES

61 RESEARCH NOTES SENT IN OCTOBER



# RESEARCH NOTES



10/31/19 - BCP Research: Gol (GOLLBZ: /B-/B) 3Q19 Results - Strong - Maintain 'Outperform' on 25s and 'Positive-Swap' on Convert 24s  
*Summary: Brazilian airline, Gol, released 3Q19 results posting record revenues and robust EBITDA on the back of higher RASK, which outpaced CASK...*

10/31/19 - BCP Research: PT Gajah Tunggal Tbk (GJTLIJ B3/B-/B) - Positive 3Q19 Results  
*Summary: Indonesian tire and tube manufacturer PT Gajah Tunggal Tbk ("Gajah") released positive 3Q19 results....*

10/31/19 - BCP Research: Sberbank (SBERRU --- Baa3/-/BBB) --- 3Q19 IFRS Results --- Solid  
*Summary: On October 31, 2019, Sberbank (Baa3/-/BBB-), Russia's largest state bank, posted solid 3Q19 IFRS results...*

10/31/19 - BCP Research: Orbia (ORBIA Baa3/BBB-/BBB) 3Q19 Earnings - Positive  
*Summary: Mexico's largest chemical company, Mexichem changed its corporate image and name to Orbia Advanced Corp, as well as reorganizing its...*

10/31/19 - BCP Research: CFE (CFELEC Baa1/BBB+/BBB+) 3Q19 Earnings - Mixed, maintain Underweight  
*Summary: Mexico's state owned electricity generator, CFE, reported mixed 3Q19 earnings. Revenue increased q/q driven by energy sales...*

10/30/19 - BCP Research: Novatek (NVTKRM --- Baa3/BBB/BBB) --- 3Q19 IFRS Results --- Neutral  
*Summary: On October 30, 2019, Novatek (Baa3/BBB/BBB), Russia's largest independent natural gas producer, posted neutral 3Q19 IFRS results...*

10/30/19 - BCP Research: Avianca (PFAVHC -/CCC\*/-C ) - Finish Line In Sight? Final Extension of Early Participation Deadline, Reiterate 'Positive'  
*Summary: Today, Colombian airline Avianca announced the final extension of its Early Participation Deadline to November 1st 2019, with terms intact...*

10/30/19 - BCP Research: Fidelity Bank (FIDBAN -/B-/B-) sound 3Q19 results  
*Summary: Nigeria-based Fidelity Bank reported sound 3Q19 results. Net interest income before provisions grew 9% q/q...*

10/30/19 - BCP Research: Seplat (SEPLLN B2/B/B-) weak 3Q19 results  
*Summary: Nigerian oil and gas upstream company Seplat reported weak 3Q19 results. Slippage to intended production drilling program resulted in...*

10/29/19 - BCP Research: Vale (VALEBZ Ba1/BBB-/BBB-) 3Q19 Earnings - Positive  
*Summary: Brazilian mining company, Vale, released positive 3Q19 results. Both revenue and EBITDA increased q/q as iron ore tons sold increased by 20% q/q...*



# RESEARCH NOTES



10/29/19 - BCP Research: Klabin (KLAB - /BB+/BB+) weak 3Q19 results - reiterate 'Market Underperform'

*Summary: Brazilian pulp and paper producer, Klabin, released weak 3Q19 results. Lower pulp volumes and prices, alongside a scheduled maintenance stoppage...*

10/29/19 - BCP Research: Fibra Uno (FUNOTR Baa2/-/BBB) 3Q19 Earnings - Neutral

*Summary: Mexico's REIT, Fibra Uno, reported neutral 3Q19 earnings. Both revenue and EBITDA were flat q/q, as higher office and industrial pricing was offset by...*

10/29/19 - BCP Research: CYDSA (CYDSA -/BB/BB+) 3Q19 Earnings - Soft

*Summary: Mexican salt and chemical producer, CYDSA, reported soft 3Q19 earnings. Both revenue and EBITDA decreased q/q as salt and chlorine prices declined...*

10/29/19 - BCP Research: Grupo Famsa (FAMSA -/CCC+/B-) 3Q19 Earnings - Weak, Higher NPLs

*Summary: Mexican retailer and financial service provider, Grupo Famsa, reported weak 3Q19 earnings. Revenue growth y/y was driven by interest income...*

10/29/19 - BCP Research: Pemex (PEMEX Baa3/BBB+/BB+) 3Q19 Earnings - Mixed , Reiterate Market Overweight on Quasi-Sovs

*Summary: Mexico's state oil company, Pemex, reported mixed 3Q19 earnings. The sequential decline in crude prices to US\$55/bbl offset improvements in...*

10/29/19 - BCP Research: Domodedovo (HCDNDA --- Ba1/-/BB+ ) --- 1H19 IFRS Results - Weak with a Positive FCF and Lower Leverage

*Summary: Recently, Domodedovo Airport (Ba1/-/BB+), one of the largest airports in Russia, published weak 1H19 IFRS results, which were reviewed by Deloitte...*

10/28/19 - BCP Research: Akbank (AKBNK B1/-/B+) mixed 3Q19 results

*Summary: Turkish bank Akbank opened the 3Q19 Turkish banks earnings season, reporting mixed results. NPLs deteriorated by 150bps to 6.0%, reaching...*

10/28/19 - BCP Research: CEMEX (CEMEX -/BB/BB-) 3Q19 Earnings - Soft

*Summary: Mexican cement giant, Cemex, released soft 3Q19 earnings. Total revenue and EBITDA were impacted by double digit volume declines in Mexico...*

10/28/19 - BCP Research: Grupo Posadas (POSADA B2/B+/B) 3Q19 Earnings - Weak

*Summary: Mexico's largest hotel operator, Grupo Posadas, reported weak 3Q19 reverting last quarters positive results. Total revenue was driven by strong growth...*

10/28/19 - BCP Research: Interpipe (INTINV) --- Completed Restructuring

*Summary: On October 25, 2019, Interpipe, Ukraine's leading producer of steel pipes and railway wheels, announced the successful completion of its comprehensive...*



# RESEARCH NOTES



10/28/19 - BCP Research: Grupo Televisa (TELVIS Baa1/BB+/BBB+) 3Q19 Earnings - Stable

*Summary: Mexico's largest broadcaster, Grupo Televisa, reported stable 3Q19 earnings. Revenue increased y/y, as the stronger cable business continues to offset...*

10/28/19 - BCP Research: TV Azteca (TZA -/B+) 3Q19 Earnings - Weak

*Summary: Mexican broadcaster, TV Azteca, reported weak 3Q19 earnings. Similarly to last quarter, revenue decreased by double digits y/y due to lower Govt. media...*

10/28/19 - BCP Research: China Grand Automotive Services Group Co Ltd (CHGRAU -/BB- ) - Participation of Exchange Offer and New Bond Pricing.

*Summary: On Oct 9, China's largest car retailer China Grand Automotive Services Group Co Ltd ("Grand Auto") announced exchange offer...*

10/25/19 - BCP Research: Avianca (PFAVHC -/CCC\*/C ) - Extension on Exchange, Voluntary Disclosure of Potential US Sanction Violations - Maintain 'Positive'

*Summary: Today, Colombia-based airline, Avianca announced the extension of its Early Participation Deadline to October 30th 2019 - Terms remain the same...*

10/24/19 - BCP Research: Crédito Real (CREAL -/BB+/BB+) 3Q19 Earnings - Stable

*Summary: Mexican payroll lender, Credito Real, reported stable 3Q19 earnings. Sequential loan growth was driven by continued strong SME loan growth in Mexico...*

10/24/19 - BCP Research: CSN (CSNABZ B2/B-/B-) 3Q19 Earnings - Weak, Yet strong FCF

*Summary: Brazilian steel and iron ore producer, CSN, reported weak 3Q19 results. Both revenue and EBITDA decreased q/q from weak results in both steel and iron...*

10/23/19 - BCP Research: JAVER (JAVER B1/B+/B+) 3Q19 Earnings - Redeeming the 21s

*Summary: Mexican homebuilder, Javer, reported weak 3Q19 earnings. The removal of Govt. subsidies continues to impact volumes...*

10/23/19 - BCP Research: Liverpool (LIVEPL -/BBB+/BBB+) 3Q19 Earnings - Weak, Large FCF burn

*Summary: Mexican department store retailer, Liverpool, reported weak 3Q19 earnings. Although retail sales increased y/y, total same-store sales were 1% lower...*

10/22/19 - BCP Research: Metinvest (METINV --- B3/B-/B+) --- July 2019 Report --- Mixed

*Summary: On October 22, 2019, Metinvest (B3/B-/B+) posted its monthly July 2019 report: while revenue was 4% down m/m to US\$946 mm on lower sales...*

10/21/19 - BCP Research: Nemak (TNEMAK Ba1/BB+/BBB-) 3Q19 Earnings - Weak

*Summary: Mexican auto parts maker, Nemak, reported weak 3Q19 earnings. Both revenue and EBITDA decreased by double digits y/y...*



# RESEARCH NOTES



10/18/19 - BCP Research: Severstal (CHMFRU --- Baa2/BBB-/BBB-) --- 3Q19 IFRS Results --- Neutral

*Summary: On October 18, 2019, Severstal, Russia's vertically integrated steel producer, announced neutral 3Q19 IFRS results...*

10/18/19 - BCP Research: Eletrobras (ELEBRA: Ba3 /BB-/BB-) - Privatization Process and New Capitalization Announced - Reiterate 'Market Overweight'

*Summary: The privatization of Eletrobras has been one of the Federal Government's main priorities since election, but it's also one of the most controversial...*

10/18/19 - BCP Research: Axtel (AXTEL Ba3/BB/BB-) 3Q19 Earnings - Neutral

*Summary: Mexican telecom company, Axtel, reported neutral 3Q19. The sequential revenue and EBITDA growth was driven by an increase in Govt. revenue related to...*

10/18/19 - BCP Research: Alpek (ALPEKA Baa3/BBB-/BBB-) 3Q19 Earnings - Improved

*Summary: Mexican petrochemical company, Alpek, reported improved 3Q19 earnings. Revenue decreased q/q as the slight increase in PTA/PET volumes was offset by...*

10/18/19 - BCP Research: Interpipe (INPIP) --- 1H19 Financial Results --- Notable Improvement; Preliminary Restructuring Terms

*Summary: On October 16, 2019, Interpipe, Ukraine's leading producer of steel pipes and railway wheels, published strong 1H19 financial results...*

10/18/19 - BCP Research: UNIFIN (UNIFIN -/BB/BB) 3Q19 Earnings - Stable

*Summary: Mexican leasing company, UNIFIN, reported stable 3Q19 earnings under IFRS. Total loans increased q/q, as the avg. leasing loan balance increased...*

10/18/19 - BCP Research: FINDEP (FINDEP -/BB-/BB) 3Q19 Earnings - Mixed

*Summary: Mexican personal loan lender, FINDEP, reported mixed 3Q19 earnings. Loan growth was driven by strong US operations, with US loans increasing by 12% q/q...*

10/17/19 - BCP Research: Trinidad Petroleum Holdings Limited (TPHLTT Ba3/ BB/ -) 3Q19 Performance - Positive, Maintain 'Overweight'

*Summary: Trinidad Petroleum Holdings Limited ("TPHL", formerly Petrotrin) released limited 3Q19 (ending 6/30) results showing sequential improvement in revenue...*

10/17/19 - BCP Convertible Research: Liberty Latin America (LILAK) - Initial Thoughts - Neutral Outright

*Summary: Liberty Latin America ("LILAK") is a Latin American and Caribbean-based telecommunications provider....*

10/17/19 - BCP Research: Metinvest (METINV --- B3/B/BB-) --- Final Tender Offer Results

*Summary: On October 16, 2019, Metinvest announced the final results of early tender for its METINV 23s Eurobond announced on September 17, 2019...*





# RESEARCH NOTES



10/17/19 - BCP Research: China Hongqiao Group Limited (HONGQI B2/-/BB-) - Negative 1H19 Results - Newly Issued 22s and 23s

*Summary: China's largest aluminium producer China Hongqiao Group Limited ("Hongqi") released negative 1H19 results. In contrast to other aluminum players...*

10/16/19 - BCP Research: Telecommunications Services of Trinidad & Tobago (TCMSTT - B2/ BB-/ -) - New Quasi Sovereign Issuance - Initial Thoughts --- Change: Updated Comp Table

*Summary: Majority government owned telecom company, Telecommunications Services of Trinidad & Tobago ("TSTT") issued US\$400...*

10/16/19 - BCP Research: America Movil (AMX A3/A-/A-) 3Q19 Earnings - Stable

*Summary: Mexico's Telecom giant, America Movil, reported stable 3Q19 earnings. Although total revenue decreased mainly from lower fixed bundle sales...*

10/16/19 - BCP Research: GDS Holdings Ltd (GDSHDG 2% '25) - Positive 2Q19 Results

*Summary: The second largest independent IDC (Internet Data Center) service provider in China GDS Holdings Ltd ("GDS") released positive 2Q19 results...*

10/16/19 - BCP Research: China Grand Automotive Services Group Co Ltd (CHGRAU -/-/BB- ) - Positive 2Q19 Results - Exchange Offer for 8.75% Perp and 7.9% 2020

*Summary: China's largest car retailer China Grand Automotive Services Group Co Ltd ("Grand Auto") released positive 2Q19 results. Quarterly revenue...*

10/15/19 - BCP Research: Grupo KUO (KUOBMM -/BB/BB) 3Q19 Earnings - Mixed

*Summary: Mexican conglomerate, Grupo KUO, reported mixed 3Q19 earnings. Consumer sales increased y/y as the high pork pricing and demand continue...*

10/15/19 - BCP Research: Seplat (SEPLLN B2/B/B-) GBP 382mm M&A announced

*Summary: Today, the boards of Seplat and Eland announced they have reached an agreement on the terms of a recommended cash acquisition by the former...*

10/14/19 - BCP Research: Eurotorg (EUROTG --- -/B-/B) --- 1H19 IFRS Results --- Mixed

*Summary: On October 11, 2019, Eurotorg, the largest grocery retail chain in Belarus, posted mixed 1H19 IFRS results (the company reports on a semi-annual basis)...*

10/10/19 - BCP Convertible Research: Sibanye-Stillwater (SGLSJ Ba3/B+/+) - Thoughts on Internal Restructuring of Group, move to 'Swap-Positive'

*Summary: Last week, platinum group metals ("PGM") and gold mining company, Sibanye-Stillwater ("Sibanye") announced a restructuring to separate South African...*

10/09/19 - BCP Research: BANTRAB (BANTRB Caa1/-/BB-) 2Q19 Earnings - Positive

*Summary: Guatemalan bank, Banco de los Trabajadores (Bantrab), reported positive 2Q19 earnings. Total loans increased q/q in line with deposits...*



# RESEARCH NOTES



10/09/19 - BCP Research: Cobre Del Mayo (COBREM -/-) 2Q19 Earnings - Weak

*Summary: Mexican copper mining company, Cobre del Mayo, released weak 2Q19 earnings. Revenue increased q/q despite a slight decrease in copper cathode price...*

10/09/19 - BCP Research: Avianca (PFAVHC -/CCC\*/-C ) - Thoughts on US\$250 mm convertible loan and US\$125 mm , Maintain 'Positive'

*Summary: Colombian airline, Avianca issued a press release on Monday describing the features of the US\$250 mm 3% PIK senior secured convertible loan...*

10/08/19 - BCP Research: Dr Peng Telecom & Media Group Co Ltd (CHEDRP Caa1/-/ ) -Undersea Cable Project Cleared by US - Reiterate "Positive" Rating

*Summary: On Oct 8, Dr Peng Telecom & Media Group Co Ltd ("Dr Peng") announced that the company had successfully renewed the construction permit...*

10/04/19 - BCP Research: JAVER (JAVER B1/B+/B+) Redeeming the 21s in November

*Summary: Mexican homebuilder, Javer, will redeem all of its outstanding 2021 bonds on November 14th, 2019. Javer raised a 5-yr credit agreement...*

10/03/19 - BCP Research: Naftogaz of Ukraine (NAFTO - -/ -/B) --- 2Q19 IFRS Results --- Weak

*Summary: On September 24, 2019, Naftogaz of Ukraine, the country's oil and natural gas champion, announced its 1H19 IFRS results...*

10/02/19 - BCP Research: Ukrainian Railway (RAILUA - -/B-/B) --- 1H19 Financial Results --- EBITDA Down 19% Sequentially

*Summary: On October 2, 2019, Ukrzaliznytsia (Ukrainian Railways) published its 1H19 financial report prepared together with E&Y. The company plans to host...*

10/02/19 - BCP Research: Avangard (AVINPU --- NA/-/ WD ) --- 1H19 IFRS Results --- Bleak

*Summary: After not posting its results for some time (used to be quarterly), Avangard, Ukraine's leading egg and egg products producer, quietly published...*

10/01/19 - BCP Research: Kernel (KERPW --- - /B/BB-) --- 2019 IFRS Results --- Strong; New Bond Offering

*Summary: On September 30, 2019, Kernel (-/ B/ B+) posted strong 2019 IFRS financial results (the company's financial year ends on June 30th) and held...*

10/01/19 - BCP Research: QGOGCO (-/D/C) Authorization for FPSOs Sales Process Granted, Remain Negative on QGOGCO 24s

*Summary: Last week, QGOG Constellation, was authorized by court to move forward with its FPSO vessels sale process, via sealed bids, an obligatory milestone...*

10/01/19 - BCP Research: Metinvest (METINV --- B3/B/BB-) --- Tender Offer Results & New Bond IPT

*Summary: On October 1, 2019, Metinvest announced the results of early tender for its METINV 23s Eurobond announced on September 17, 2019...*

10/01/19 - BCP Research: China Property Monthly, September 2019 - Updated 1H19 Financials

*BCP Securities China Property Monthly (September 2019) is the seventh edition of this publication. In this edition, we update and review 1H19 financials for all...*





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